Marketing Philip Kotler Gary Armstrong

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for principles of marketing courses that require a comprehensive text in a fast changing increasingly digital and social marketplace it s more vital than ever for marketers to develop meaningful connections with their customers principles of marketing helps students master today s key marketing challenge to create vibrant interactive communities of consumers who make products and brands an integral part of their daily lives to help students understand how to create value and build customer relationships kotler and armstrong present fundamental marketing information within an innovative customer value framework thoroughly revised to reflect the major trends impacting contemporary marketing the 18th edition is packed with stories illustrating how companies use new digital technologies to maximize customer engagement and shape brand conversations experiences and communities

author order on cover and title page reads gary armstrong and philip kotler name change of author from 4th edition from philip kotler and gary armstrong

principles of marketing swedish edition is an ideal introductory text for undergraduate students and practitioners alike this the first swedish edition is true to kotler and armstrong s classic conceptual framework which has proved itself as an exceptional introduction to marketing and has been used by millions of students all over the world the book outlines and discusses concepts and ideas that help students and practitioners develop an effective marketing strategy for today s markets cases and examples are written to reflect current best practice in swedish scandinavian and european

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